

ALBERT ZHANG

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EDUCATION

THE UNIVERSITY OF TEXAS AT AUSTIN, McCombs School of Business, Austin, TX **May 2018**

Master of Business Administration, Concentration in Finance; GMAT 730; GPA 3.7

- VP of Equal MBA | Member of Graduate Finance Association, Energy Finance Group

SHANDONG TECHNOLOGY AND BUSINESS UNIVERSITY, Yantai, China **June 2006**

Bachelor of Business Administration

EXPERIENCE

MBA Investment Fund LLC, Austin, TX **March 2018**

Portfolio Manager, Energy team

- One of sixteen students selected through a formal application and interview process to actively manage value and growth portfolios with total AUM of approximately \$24MM
- Conducted fundamental research mainly by using company financial statements, FactSet and Bloomberg, built valuation models and presented investment ideas to fund advisors

PING AN TRADITION INTERNATIONAL MONEY BROKING COMPANY, Shanghai, China **2013 – 2016**

Manager (2014 – 2016)

- Generated \$4MM+ commission (15% of company total revenue) in two years through transactions and deals valued more than \$6B across various capital markets including Banking, Real Estate, Equity and Government Financing Platform
- Managed a team of 15 people to explore new markets, built client relationships and achieved \$1.5MM annual commission by building new commission model and leveraging all internal and external resources
- Conducted and designed a structured financing project for a Trust client by negotiating with over 80 banks and cooperating with cross-functional team on due diligence and project execution, winning the deal over four other competitors and realizing \$600MM financing for our key client
- Initiated a deal of \$500MM Negotiable Certificates of Deposit (NCD) in two months with one of four major state-owned commercial banks, establishing a long-term relationship with a previously dormant client

Broker (2013 – 2014)

- Achieved promotion to manager in the first year (the only one in the department) after generating over \$400K commission (top 5% of department) through expanding client's spectrum for our firm
- Fostered new market in Jilin through 200+ cold calling and generated first 20 solid customers

SHANGHAI SHIPPING FREIGHT EXCHANGE CO., Shanghai, China **2012 – 2013**

Key Account Manager

- Forecasted shipping freight prices market by leveraging Baltic Dry Index and World & China shipping industry data
- Presented to key customers at more than 10 membership conferences to introduce company and reveal trading practices, promoting over 100 companies and individuals to sign up for our platform

HOLD BROTHERS TRADER'S OFFICE, Jinan, China **2008 – 2012**

Partner

- Guided 10 people to trade US stocks at high frequency (average 100/day per trader), managed risk-control in trading, and generated over \$10K (average profit for traders in China is \$5K~\$6k) monthly per person
- Trained 8 junior traders, increasing their trading profit by an average of 150%

GOITSYS, Jinan, China **2006 – 2007**

Trader

- Doubled monthly profit within first 6th month as a junior trader by digging into market and learning tactical skills

ADDITIONAL

- CFA Level I 2017 Candidate
- Personal Interest: Gym enthusiast; Frequently play basketball games; Love cooking Chinese and Western style food