

JENNY J. ZHOU

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EDUCATION

THE UNIVERSITY OF TEXAS AT AUSTIN, McCombs School of Business, Austin, TX **May 2018**

Master of Business Administration, Concentration in Finance

- GPA: 3.9; Forté Fellow scholarship
- MBA growth strategy consultant for Austin-based, venture capital-backed financial technology company, Self Lender
- Girls Empowerment Network (GENaustin) Board Fellow

DUKE UNIVERSITY, Trinity College of Arts & Science, Durham, NC **May 2011**

Bachelor of Science in Economics, minors in Biology and Chemistry

- Glioma International Case-Control Study, work-study student
- Dancing Devils, 5th place at 2010 National Dance Association Collegiate Dance Championship

EXPERIENCE

MBA INVESTMENT FUND, LLC, Austin, TX

Fund Manager

2016 – Present

- One of 16 students selected to actively manage value and growth portfolios with total AUM of \$24M
- Conduct fundamental research by building valuation models and presenting investment ideas to fund advisors
- Balance future needs against current expenses, ensure stable cash flow generation for Endowment Fund of \$5M AUM

DENNARD LASCAR ASSOCIATES, Houston, TX

2013 – 2016

Investor relations firm serving 30+ public companies with total market capitalization of \$35+ billion across diverse industries

Assistant Vice President (2015 – 2016)

- Collaborated with CEO, CFO and three Division Presidents on four-person team in executing 130+ year-old global construction and drilling company's inaugural Investor Day and Closing Bell ceremony in New York City, increasing institutional shareholder demand and liquidity in stock
- Developed 110-slide Investor Day presentation and identified 240+ sell-side analysts, shareholders and investors targets; exceeded management's attendance expectations; share price increased 24% the following week
- Analyzed investment strategies of 28 investors for investment firm with \$3+ billion in capital under management; advised client to take meetings that maximized company strategy and management's time
- Trained two full-time associates, two undergraduate interns and one MBA intern, enabling individuals to join account teams and add value to senior account leads

Associate (2013 – 2015)

- Quantified variances for 12 consensus metrics from 10 sell-side models for mid-cap North American building materials manufacturer; provided strategic messaging recommendations adopted by client and decreased analyst variances
- Managed firm-wide Salesforce database and trained colleagues on database procedures; generated leads and prepared scouting reports for prospects

DUKE TRANSLATIONAL MEDICINE INSTITUTE, Durham, NC

2011 – 2013

Research team focused on advancement of umbilical cord blood transplants for patients with life threatening diseases

Research Technician

- Achieved U.S. Food and Drug Administration (FDA) licensure for human use of stem cell product, DUCORD, in October 2012; became third organization in U.S. to receive FDA approval to market similar stem cell products

ADDITIONAL

- Languages: Kunming dialect of Chinese (Native); Mandarin (Native); Spanish (Basic); Latin (Basic)
- Community leadership: Board Co-Chair of Duke Alumni Club of Houston (2013 – 2016)
- Personal interests: contemporary dance, running, backpacking at National Parks and landscape photography
- Work Eligibility: Eligible to work in the United States with no restrictions